# IN THE UNITED STATES DISTRICT COURT EASTERN DISTRICT OF TEXAS MARSHALL DIVISION

ELECTRONIC COMMUNICATION TECHNOLOGIES, LLC,

**CIVIL ACTION NO.** 

Plaintiff,

PATENT INFRINGEMENT

v.

JURY TRIAL DEMANDED

**BIRTHDAY DIRECT, INC.,** 

Defendant.

# ORIGINAL COMPLAINT FOR PATENT INFRINGEMENT

Electronic Communication Technologies, LLC files this Complaint against Birthday Direct, Inc. for infringement of United States Patents Nos. 9,373,261, 7,876,239, and 7,319,414.

## THE PARTIES

- 1. Plaintiff Electronic Communication Technologies, LLC ("ECT") is a Florida Limited Liability Company with its principal place of business at 711 SW 24<sup>th</sup>, Boynton Beach FL 33435.
- 2. Defendant Birthday Direct, Inc. ("Defendant") is an Alabama corporation with its principal place of business at 120 Commerce St, Muscle Shoals, AL 35661. Defendant's Registered Agent is Sherri A. Archer, 415 Heron Cove, Killen, AL 35645.
- 3. Defendant sells articles of commerce through its transactional website directed to persons across the United States, including residents of the Eastern District of Texas.

#### NATURE OF THE ACTION

4. This is a civil action for infringement of United States Patents Nos. 9,373,261 (the "261 Patent") and 7,876,239 (the "239 Patent"), and 7,319,414 (the "414 Patent") (collectively, the "Patents-in-Suit"), arising under the Patent Laws of the United States, 35 U.S.C. § 1 *et seq*.

## JURISDICTION AND VENUE

- 5. This Court has jurisdiction over the subject matter of this action pursuant to 28 U.S.C. §§ 1331 (Federal Question) and 1338(a) (Patents).
- 6. Defendant is subject to this Court's personal jurisdiction pursuant to due process and/or the Texas Long Arm Statute, due at least to its substantial business and purposeful availment of this forum, including: (i) at least a portion of the infringements alleged herein; and (ii) regularly doing or soliciting business, engaging in other persistent courses of conduct, and/or deriving substantial revenue from goods and services provided to individuals in Texas and in this judicial district. Upon information and belief, Defendant, directly and/or through its customers, uses the accused instrumentalities, as defined below, with the knowledge and/or understanding that such accused devices will be used in this District. Upon information and belief, Defendant has engaged in substantial and not isolated activity within this District. Therefore, exercise of jurisdiction over Defendant will not offend traditional notions of fair play and substantial justice. Such an exercise is consistent with the Texas long-arm statute.
- 7. Defendant has conducted and does conduct business within the state of Texas, including the geographic region within the Eastern District of Texas, directly or through intermediaries, resellers or agents, or offers for sale, sells, advertises (including through the use of interactive web pages with promotional material) products or services, or uses services or products in Texas, including this judicial district, that infringe the Patents-in-Suit.

- 8. Specifically, Defendant solicits business from and markets its services to consumers within Texas, including the geographic region within the Eastern District of Texas, by offering through its website, services for authentication of a user's confidential information and for the preservation of the confidentiality of said information against unauthorized use to said Texas consumers.
- 9. Venue is proper in this Court pursuant to 28 U.S.C. §§ 1391(b) and 1400(b) because Defendant has committed acts of infringement in the United States including use and offers for sale directed to persons in this District and elsewhere in the State of Texas and are deemed to reside in this District for purposes of this action.

### **THE PATENTS-IN-SUIT**

- 10. The '414 Patent, entitled "Secure Notification Messaging Systems and Methods Using Authentication Indicia," was duly and legally issued to Inventor Scott A. Horstemeyer (and ECT as Assignee) by the United States Patent and Trademark Office on January 15, 2008. A copy of the '414 Patent is attached hereto as Exhibit A.
- 11. The '239 Patent, entitled "Secure Notification Messaging Systems and Methods Using Authentication Indicia," which is a continuation of the '414 Patent, was duly and legally issued to Inventor Scott A. Horstemeyer (and ECT as Assignee) by the United States Patent and Trademark Office on January 25, 2011. A copy of the '239 Patent is attached hereto as Exhibit B.
- 12. The '261 Patent, entitled "Secure Notification messaging with user Option to Communicate with Delivery or Pickup Representative," which claims priority to the '414 Patent and the '239 Patent, was duly and legally issued to Inventor Scott A. Horstemeyer (and ECT as Assignee) by the United States Patent and Trademark Office on June 26, 2016. A copy of the '261 Patent is attached hereto as Exhibit C.

- 13. Over a decade ago, the escalation of online purchasers and the use of order confirmations and shipment notification messages presented unique problems for online retailers. Online retailers like Defendant were increasingly faced with customer account break-ins, loss of products that were ordered and shipped to hacker addresses and maybe the most important the loss of customer's trust.
- 14. Mr. Horstemeyer innovated many unique solutions to minimize hacker's impacts when mimicking order confirmations and shipment notification emails (the hacker's methods are known as "phishing").
- 15. More specifically, with respect to the Patents-in-Suit, Mr. Horstemeyer invented methods and systems to enable online retailers to assist their customers in determining the difference between trusted and non-trusted shipment and order confirmation emails.
- 16. The Patents-in-Suit have a priority date relating back to 2003 and addresses systems and methods for retailers and their associated customers to avoid "phishing" scams. The innovations allow confidential customer-supplied information to be used within the retailer's communications to verify authenticity.
- 17. Providing customer verifiable information within shipment and order confirmations helps to reduce, and sometimes stop, fraud associated with the illegal mimicking of order and shipment confirmation emails.
- 18. Online retailers engaging in electronic communication via order confirmations and shipment notifications needed a means to help the customers "verify" and know the difference between an authentic communication or a fake "phishing" communication (impersonating the online retailer).

- 19. The U.S. Patent office determined the Mr. Horstemeyer's inventions were both novel and useful and granted Mr. Horstemeyer's assignees the right to exclude others from practicing the invention, to recover at least a reasonable royalty for infringement of the Patents-in-Suit, and where the infringement is willful to recover treble damages.
- 20. ECT is the exclusive owner of all rights, title, and interest in the Patents-in-Suit, including the right to exclude others and to enforce, sue and recover damages for past and future infringement thereof.

#### INFRINGEMENT OF THE PATENT-IN-SUIT

- 21. ECT incorporates paragraphs 1 through 20 by reference as if fully stated herein.
- 22. The Patents-in-Suit are valid and enforceable.
- 23. Defendant has directly infringed, and continues to directly infringe, one or more claims of the Patents-in-Suit under 35 U.S.C. § 271(a), either literally and/or under the doctrine of equivalents, by using its order confirmation and shipping confirmation systems without authorization, permission, or license from ECT.
- 24. ECT has given Defendant notice of its infringement by letter dated September 20, 2016 and/or by virtue of service or acknowledged delivery of this Complaint.
- 25. Defendant includes customer information within these notifications/messages to provide confidence to the notification-receiving party that the order confirmation and or shipment notification is from Defendant (the proper authorized source) and if more information about the shipment is needed, the links may be trusted and used within the confirmation or notification.
- 26. Defendant has and willfully continues its infringement of the '414 Patent in at least the following representative manner:

Claim 23. A computer-based notification system, comprising: means for monitoring travel data associated with a mobile thing;

Birthday Direct uses an automated order confirmation and shipment ("automated includes notification") that customer authentication information to communicate updated shipment information when products are being prepared for, shipped and or in route to customer deliver addresses.

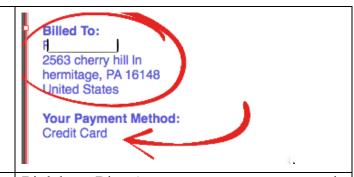
Birthday Direct uses computer program code to monitor products when moved from inventory, packaging, labeling, fulfillment, waiting to be picked up, picked up by a carrier, when the product leaves Birthday Direct and in route to the customer's address;

means for communicating a notification communication involving a delivery or pickup task associated with the mobile thing to a personal communications device associated with a party; Birthday Direct uses computer program code to monitor products when moved from inventory, packaging, labeling, fulfillment, waiting to be picked up, picked up by a carrier, when the product leaves Birthday Direct and in route to the customer's address;

providing authentication means with notification information the communication. the authentication information comprising at least a link to the Internet; and means for enabling the party to select the link to communicate over the Internet to verify the authenticity of the notification communication and/or of the authentication information.

Birthday Direct allows customers to enter personalized and not publically known information when users log into their secure website area. The Birthday Direct system collects and uses the secure authentication information such as the collective-combination of; customer payment method "credit card", the billing person's name, credit card billing address are all used to authenticate the Birthday Direct communications about their product being picked-up and shipped.

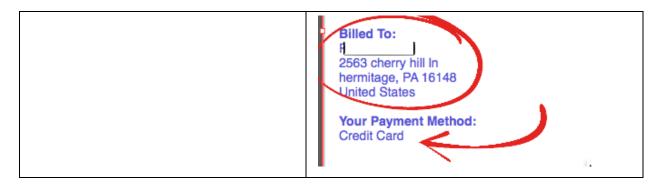
Each email containing personalized authentication information has a link back to the customer account where their own computer automatically logs in (via stored computer cookie, and or automated secure determining encrypted software) when they reply to the link provided within the email. The customer verifies the original email was from the authentic and trusted source by also allowing their computer to automatically link into the Birthday Direct customer account.



Claim 28. The system of claim 23, wherein the authentication information further comprises at least one of the following: a symbol, a **text** or **numeric code**, a sound, music, a distinctive ring, or an image of a signature. Birthday Direct's computer program code retrieves the secure authentication information including, customer payment method "credit card", the billing person's name, credit card billing address to authenticate the shipment confirmation email was initiated by Birthday Direct authorized source), sends and shipment confirmation emails and embeds links within the notification to allow customers to get account information, edit shipment information, shipment tracking information, to the website and to customer service representatives – for additional information about the product(s).



Claim 29. The system of claim 23, wherein the authentication information is defined by the computer-based notification system and is made known to the party. Birthday Direct's computer program code retrieves only select parts of the customer's entered secure information including, customer payment method "credit card", the billing person's name, credit card billing address but not the pin / or 3 to 4 digit code on the back of credit cards or the full credit card number that was also provided to Birthday Direct but not used and chosen / defined by the computer based notification system automatically.



27. Defendant has and willfully continues its infringement of the '239 Patent in at least the following representative manner:

Claim 54. A computer system, comprising: (a) a memory storing authentication information, a communication method, and a computer program;

(b) a processor that executes the computer program to:

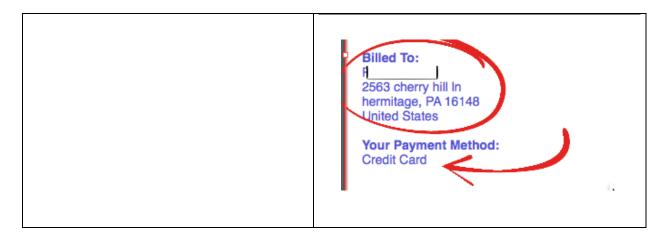
Birthday Direct uses an automated order confirmation and shipment ("automated notification") that includes customer authentication information to communicate updated shipment information when products are being prepared for, shipped and or in route to customer deliver addresses.

Birthday Direct automated notification systems comprises, one or more memories, one or more processors, and computer program code that is stored within one or more memories and executed by one or more processors to;

(1) permit a party to communicate with the system and provide or select the authentication information and provide or select the communication method;

Birthday Direct allows customers to enter personalized publically and not known information when users log into their secure website area. The Birthday Direct system collects and uses the secure authentication information such as the collective-combination of; customer payment method "credit card", the billing person's name, credit card billing address are all used to authenticate the Birthday Direct communications about their product being picked-up and shipped. During the secure communication session between the customer entering secure authentication information, an email is also provided for use by Birthday Direct.

Billed To: 2563 cherry hill In hermitage, PA 16148 United States Your Payment Method: Credit Card Birthday Direct uses computer program code to monitor products when moved from inventory, (2) monitor travel data associated with a packaging, labeling, fulfillment, waiting to be mobile thing; picked up, picked up by a carrier, when the product leaves Birthday Direct and in route to the customer's address; Birthday Direct uses computer program code to (3) initiate a notification communication determine and initiate notifications to mobile session involving a delivery or pickup task users (personal communication devices) using associated with the mobile thing to a emails and electronic data communication personal communications device associated systems, when products are designated for with the communication method, based shipment, pulled from inventory, at fulfillment, at upon the travel data; and loading areas, picked up by couriers and in route before delivery at a customer's address, and before the shipment arrives at the delivery address. 's computer program code Birthday Direct (4) providing the authentication retrieves the secure authentication information information to the personal including, customer payment method "credit communications device that indicates that card", the billing person's name, credit card the notification is from a source authorized billing address to confirm / authenticate the by the party. shipment confirmation email was initiated by Birthday Direct (the authorized source), and sends shipment confirmation emails and embeds links within the notification to allow customers to get account information. edit shipment information, shipment tracking information, to the website and to customer service representatives – for additional information about the product(s).



28. Defendant has and willfully continues its infringement of the '261 Patent in at least the following representative manner:

Claim 11 An automated notification system, comprising:

one or more transceivers designed to communicate data; one or more memories; one or more processors; and computer program code stored in the one or more memories and executed by the one or more processors, the computer program code comprising:

code that enables a first party associated with a personal communication device (PCD) to input or select authentication information for use in connection with a subsequent notification communication session involving advance notice of a delivery or pickup of a good or service at a stop location by a mobile thing (MT);

Birthday Direct uses an automated order confirmation and shipment ("automated notification") to send customers updated shipment information when products are being prepared for picked up and when products are shipped.

Birthday Direct 's automated notification systems comprises, one or more memories, one or more processors, and computer program code that is stored within one or more memories and executed by one or more processors, Birthday Direct 's computer program code comprises:

Birthday Direct 's online code allows mobile customers to input personalized authentication information to be used at a future time when products are picked up and notifications emails are sent back to the customer.

Birthday Direct stores authentication information including a combination of these items; customer payment method "credit card", the billing person's name, credit card billing address are all collectively used to authenticate the Birthday Direct communications about their product being picked-up and shipped is an authenticated email from Birthday Direct. When customers need to respond and enter account, login or different credit card(s) information they know the actual Birthday Direct website is authentic/safe/trusted by reviewing and responding to the message contents.

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code that causes storage of the authentication information;	Birthday Direct uses code to capture and store customer authentication information when (a.) users set up accounts, (b.) when users modify account information or (c.) when they purchase products from the Birthday Direct website;
code that monitors location or travel information in connection with the MT;	Birthday Direct uses computer program code to monitor products when moved from inventory, packaging, labeling, fulfillment, waiting to be picked up, picked up by a carrier, when the product leaves Birthday Direct and is in route to the customer's address;
code that causes initiation of the notification communication session to the PCD with the one or more transceivers, in advance of arrival of the MT at the stop location, based at least in part upon the location or travel information associated with the MT;	Birthday Direct uses computer program code to determine and initiate notifications to mobile users (personal communication devices) using transceivers such as email and electronic data communication systems, when the customer's product(s) are purchased and now designated for shipment; in advance of the courier vehicle arriving at fulfillment areas to pickup shipments/products. Each order is monitored through fulfillment processes including packaging and labeling and cut-off courier pickup times that vary based on fulfillment locations. Courier pickup times (cut off) and also the packages being scanning into vehicles are monitored by Birthday Direct. The customer's order and shipment confirmation are based in part, that their product is being fulfilled and in advance of being picked up by the courier.  In some cases, customers are also informed of subsequent "shipment notification" that will inform them – you're the product is shipped and is in-route to their delivery address.
code that, during the notification communication session, provides the authentication information to the PCD that indicates to the first party	Birthday Direct 's computer program code retrieves the authentication information including, customer payment method "credit card", the billing person's name, credit card billing address, are all used

that the notification communication session was initiated by an authorized source; and authenticate the shipment confirmation email was initiated by Birthday Direct (the authorized source), and



code that, during the notification communication session, enabling the first party to select whether or not to engage in a communication session with a second party having access to particulars of the pickup or delivery. Birthday Direct 's computer program code sends shipment confirmation emails and embeds links within the notification to allow customers to get account information, get information about current orders such as when it will be shipped or if it has been shipped or to cancel order, the website and to customer service representatives – for additional information about the product(s). The link takes customers back directly to the item and account access for determining if the order was correct, shipped, backordered, etc...

Thank you for your order. We are delighted to inferm you that your order was successfully received and is in the process of being carefully prepared for you. You can view the status and/or track your order on our website from the My Account page.

Your Order Number: 2272688

- 29. Defendant's automated notification system is not a staple article or commodity of commerce suitable for substantial noninfringing use.
- 30. ECT has been and continues to be damaged by Defendant's infringement of the Patents-in-Suit.
- 31. Defendant's actions complained of herein are causing irreparable harm and damages to ECT and will continue to do so unless and until Defendant is enjoined and restrained by the Court.
- 32. Defendant has infringed and continues to infringe the Patents-in-Suit willfully since, at least, notice of its infringement by ECT.

33. Defendant's conduct in infringing the Patents-in-Suit renders this case exceptional within the meaning of 35 U.S.C. § 285.

### JURY DEMAND

34. Plaintiff ECT hereby demands a trial by jury on all issues so triable.

### PRAYER FOR RELIEF

WHEREFORE, ECT prays for judgment as follows:

- a. That Defendant be adjudged to have infringed the Patents-in-Suit, directly and/or indirectly, by way of inducement and/or contributory infringement, literally and/or under the doctrine of equivalents;
- b. That Defendant, its officers, directors, agents, servants, employees, attorneys, affiliates, divisions, branches, parents, and those persons in active concert or participation with any of them, be permanently restrained and enjoined from directly and/or indirectly infringing the Patents-in-Suit;
- c. An award of damages pursuant to 35 U.S.C. §284 sufficient to compensate ECT for the Defendant's past infringement and any continuing or future infringement up until the date that Defendant is finally and permanently enjoined from further infringement, including compensatory damages;
- d. An assessment of pre-judgment and post-judgment interest and costs against Defendant, together with an award of such interest and costs, in accordance with 35 U.S.C. §284;
- e. That Defendant be directed to pay enhanced damages, including ECT's attorneys' fees incurred in connection with this lawsuit pursuant to 35 U.S.C. §285; and

f. That ECT have such other and further relief as this Court may deem just and proper.

Dated: December 6, 2016 Respectfully Submitted,

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